



**RECOMMENDED RETAIL PRICE LIST**  
Effective 1 October 2018

KEY: @ = CHANGE

NOTE: Prices EXCLUDE DH&D

	Changes	Additional Factory Options Available	CODES		RECOMMENDED RETAIL PRICE	
			M&M	MODEL / OPTION	INCL CO <sub>2</sub> Tax INCL VAT	INCL CO <sub>2</sub> Tax EXCL VAT
<b>NEW FORD FIGO</b>						
FIGO 1.5 AMBIENTE 5MT 5DR	@	7MP	22020251	KGBA	182 900	159 043
FIGO 1.5 TREND 5MT 5DR	@	7MP	22020261	KGNA	192 900	167 739
FIGO 1.5 TREND 6AT 5DR	@	7MP	22020266	KGNB	207 900	180 783
FIGO 1.5 AMBIENTE 5MT 4DR	@	7MP	22020311	KFBA	188 900	164 261
FIGO 1.5 TREND 5MT 4DR	@	7MP	22020321	KFNB	197 950	172 130
<b>OPTIONS</b>						
Metallic Paint				7MP	960	835
<b>Option prices are excluded from the above listed retail prices and are added to price upon selection</b>						
<b>Service plan is compulsory and is included in the above listed retail price.</b>						
<b>ALL-NEW FORD FIESTA</b>						
FIESTA 1.0 ECOBOOST TREND 6MT	@	7MP	22045361	HFFA	269 900	234 696
FIESTA 1.5 TDCi TREND 6MT	@	7MP	22045537	HFFB	300 900	261 652
FIESTA 1.0 ECOBOOST TREND 6AT	@	7MP	22045371	HFFC	285 500	248 261
FIESTA 1.0 ECOBOOST TITANIUM 6MT	@	7MP	22045381	HFJD	304 900	265 130
FIESTA 1.0 ECOBOOST TITANIUM 6AT	@	7MP	22045391	HFJE	319 900	278 174
<b>OPTIONS</b>						
Metallic Paint				7MP	960	835
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<b>FORD FOCUS</b>						
FOCUS 1.0 ECOBOOST AMBIENTE POWERSHIFT 6AT 4DR		7MP+55L	22071018	C4D6	271 800	236 348
FOCUS 1.5 ECOBOOST TREND 6MT 4DR		7MP+D07	22071085	C4XF	317 000	275 652
FOCUS 1.0 ECOBOOST AMBIENTE 6MT 5DR		7MP+55L	22071010	C5DE	263 200	228 870
FOCUS 1.5 ECOBOOST TREND 6MT 5DR		7MP+D07+D08	22071080	C5XF	323 000	280 870
FOCUS 1.5 TDCi AMBIENTE 6MT 5DR		7MP+55L	22071231	C5D7	321 500	279 565
FOCUS 1.5 TDCi TREND 6MT 5DR		7MP+D08	22071251	C5X7	335 600	291 826
<b>OPTIONS</b>						
Metallic Paint				7MP	960	835
TREND Styling Pack+ Sunroof	@			D08	20 590	17 904
TREND Driver Assistance Pack + Navigation	@			D07	17 610	15 313
16' Alloy Wheel	@			55L	6 800	5 913
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<b>FORD FOCUS ST</b>						
FOCUS 2.0 ECOBOOST ST1 6MT 5DR		7MP	22071963	C592	457 700	398 000
FOCUS 2.0 ECOBOOST ST3 6MT 5DR		7MP+483+EF6	22071966	C593	500 900	435 565
<b>OPTIONS</b>						
Metallic Paint				7MP	960	835
Power Tilt/Slide Sunroof & 19" Rock Metallic wheels	@			483	6 800	5 913
Navigation	@			EF6	5 210	4 530
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<b>Service plan is compulsory and is included in the above listed retail price.</b>						
<b>FORD FOCUS RS</b>						
FOCUS 2.3 ECOBOOST RS 6MT 5DR		7MP+48R+763L	22071980	C5TA	712 900	619 913
<b>OPTIONS</b>						
Metallic Paint				7MP	960	835
RECARO Shell Seats	@			763L	1 970	1 713
RS Power Tilt/Slide Sunroof	@			48R	7 150	6 217
RS Blue BREMBO Callipers				386	0	0
Gunmetal Alloy Wheels				55H	0	0
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<b>Service plan is compulsory and is included in the above listed retail price.</b>						
<b>FORD MUSTANG</b>						
MUSTANG 2.3 ECOBOOST FASTBACK 6MT 233KW		7MP+55H	22078250	LMBB	728 500	633 478
MUSTANG 2.3 ECOBOOST FASTBACK 6AT 233KW		7MP+55H	22078260	LMBA	750 200	652 348
MUSTANG 2.3 ECOBOOST CONVERTIBLE 6AT 233KW		7MP+55H	22078280	LNBB	812 700	706 696
MUSTANG 5.0 GT FASTBACK 6MT 306KW		7MP+55G	22078400	LMX1	872 100	758 348
MUSTANG 5.0 GT FASTBACK 6AT 306KW		7MP+55G	22078410	LMXA	893 200	776 696
MUSTANG 5.0 GT CONVERTIBLE 6AT 306KW		7MP+55G	22078430	LNXA	955 800	831 130
<b>OPTIONS</b>						
Metallic Paint				7MP	1 520	1 322
19" Lustre Nickel Alloy Wheels (2.3 EcoBoost )				55H	0	0
19" Lustre Nickel Alloy Wheels (5.0 GT variants)				55G	0	0
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<b>NEW FORD ECOSPORT</b>						
ECOSPORT 1.5 TDCi AMBIENTE 5MT	@	7MP	22048350	KAAC	267 500	232 609
ECOSPORT 1.0 ECOBOOST TREND 6MT	@	7MP	22048121	K1TA	293 500	255 217
ECOSPORT 1.0 ECOBOOST TREND 6AT	@	7MP	22048130	K1TB	306 900	266 870
ECOSPORT 1.0 ECOBOOST TITANIUM 6MT	@	7MP	22048141	K1LA	334 500	290 870
ECOSPORT 1.0 ECOBOOST TITANIUM 6AT	@	7MP	22048150	K1LB	346 900	301 652
<b>OPTIONS</b>						
Metallic Paint				7MP	960	835
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<b>Service plan is compulsory and is included in the above listed retail price.</b>						
<b>FORD KUGA</b>						
KUGA 1.5 ECOBOOST AMBIENTE 6MT FWD SUV	@	7MP+0HN	22084102	MADC	384 900	334 696
KUGA 1.5 ECOBOOST AMBIENTE 6AT FWD SUV	@	7MP+0HN	22084107	MADD	398 500	346 522
KUGA 1.5 ECOBOOST TREND 6MT FWD SUV	@	7MP+0NY+0HQ+0J2	22084112	MAIE	423 500	368 261
KUGA 1.5 ECOBOOST TREND 6AT FWD SUV	@	7MP+0NY+0HQ+0J2	22084121	MAIF	445 900	387 739
KUGA 2.0 TDCI TREND POWERSHIFT 6AT AWD SUV	@	7MP+0NY+0HQ+0J2	22084231	MAIH	503 500	437 826
KUGA 2.0 ECOBOOST TITANIUM 6AT AWD SUV	@	7MP+0HQ+0J2+0JS	22084251	MAKE	518 500	450 870
KUGA 2.0 TDCI TITANIUM POWERSHIFT 6AT AWD SUV	@	7MP+0HQ+0J2+0JS	22084272	MAKF	526 900	458 174
<b>OPTIONS</b>						
Metallic Paint				7MP	1 220	1 061
18" Alloy Wheels	@			0NY	5 460	4 748
Driver Assistance Pack	@			0J2	16 060	13 965
Styling Pack	@			0JS	20 330	17 678
Ice Feature Pack 12 (SYNC@ 3 system with Bluetooth and Voice Control; 8" Touchscreen and navigation - Ambiente)	@			0HN	5 250	4 565
Ice Feature Pack 14 (SYNC@ 3 system with Bluetooth and Voice Control; 8" Touchscreen and navigation (Branded Audio + 9 speakers) Trend & Titanium)	@			0HQ	5 250	4 565
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<b>FORD EVEREST 2017/18MY</b>						
EVEREST 2.2 TDCI XLS 6MT 4X2		7MP+55E+612+616+51D	22089500	WJDD	467 100	406 174
EVEREST 2.2 TDCI XLS 6AT 4X2		7MP+55E+612+616+51D	22089510	WJDE	485 300	422 000
EVEREST 2.2 TDCI XLS 6MT 4X4		7MP+55E+612+616+51D	22089520	WJDF	552 800	480 696
EVEREST 2.2 TDCI XLT 6MT 4X2 (includes SYNC@3 & Navigation)		7MP+55E+612	22089540	WJEF	502 400	436 870
EVEREST 2.2 TDCI XLT 6AT 4X2 (includes SYNC@3 & Navigation)		7MP+55E+612	22089550	WJEF	522 700	454 522
EVEREST 3.2 TDCI XLT 6AT 4X2 (includes SYNC@3 & Navigation)	@	7MP+55E+612	22089670	WJEG	607 900	528 609
EVEREST 3.2 TDCI XLT 6AT 4X4 (includes SYNC@3 & Navigation)	@	7MP+55E+612	22089680	WJEH	696 900	606 000
EVEREST 3.2 TDCI LIMITED 6AT 4X4 (includes SYNC@3 & Navigation)	@	7MP+55E+612+575	22089690	WJXB	751 900	653 826
<b>OPTIONS</b>						
Metallic Paint				7MP	1 220	1 061
Towbar (Excluding Tow ball)	@			55E	4 170	3 626
Front Mudflaps	@			612	290	252
Dual Panel Moon Roof		Included in vehicle price		575	0	0
Driver Knee Airbag	@			616	1 310	1 139
Running Boards / Step Bar		Included in vehicle price		51D	0	0

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<b>FORD TOURNEO CUSTOM</b>						
<b>SHORT WHEEL BASE</b>						
TOURNEO CUSTOM 2.2TDCI SWB BUS TREND 6MT		7MP+6BK+661	22093120	G3UC	540 200	469 739
TOURNEO CUSTOM 2.2TDCI SWB BUS LIMITED 6MT		7MP	22093180	G3UA	590 700	513 652
<b>SHORT WHEEL BASE</b>						
TOURNEO CUSTOM 2.2TDCI SWB BUS AMBIENTE 6MT		7MP+6BK+621	22093100	G3UB	518 500	450 870
<b>LONG WHEEL BASE</b>						
TOURNEO CUSTOM 2.2TDCI LWB BUS AMBIENTE 6MT		7MP+6BK+621	22093110	G3XG	521 900	453 826
TOURNEO CUSTOM 2.2TDCI LWB BUS TREND 6MT		7MP+6BK+661	22093130	G3XC	547 300	475 913
<b>OPTIONS</b>						
Metallic Paint				7MP	1 520	1 322
Pack1 (Rear Air Conditioning + Parking Sensors)	@			6BK	8 760	7 617
Towbar	@			661	7 800	6 783
Cruise Control	@			621	1 750	1 522
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<b>FORD TRANSIT CUSTOM</b>						
<b>SHORT WHEEL BASE</b>						
TRANSIT CUSTOM 2.2TDCI SWB VAN AMBIENTE 74KW 6MT		7MP+6BL+494+591	22042100	GYKG	404 100	351 391
TRANSIT CUSTOM 2.2TDCI SWB VAN AMBIENTE 92KW 6MT		7MP+6BL+494+591	22042105	GYKC	408 700	355 391
TRANSIT CUSTOM 2.2TDCI SWB SPORT VAN 6MT		7MP	22042120	GYOA	471 200	409 739
<b>LONG WHEEL BASE</b>						
TRANSIT CUSTOM 2.2TDCI LWB VAN AMBIENTE 74KW 6MT		7MP+6BL+494+591	22042110	GYLG	413 700	359 739
TRANSIT CUSTOM 2.2TDCI LWB VAN AMBIENTE 92KW 6MT		7MP+6BL+494+591	22042115	GYWC	421 800	366 783
<b>KOMBI VAN</b>						
TRANSIT CUSTOM 2.2TDCI LWB K-VAN AMBIENTE 6MT		7MP+591	22042405	GPWC	452 500	393 478
TRANSIT CUSTOM 2.2TDCI SWB K-VAN TREND 6MT		7MP+6BL+591	22042420	G2KC	469 200	408 000
<b>OPTIONS</b>						
Metallic Paint				7MP	1 520	1 322
Pack2 (Audio + Cruise Control)	@			6BL	5 260	4 574
Front Passenger Airbag	@			494	1 440	1 252
Parking Aid Sensors	@			591	3 560	3 096
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<b>Service plan is standard on the Transit Custom Sport Van only and is inclusive in the the listed retail price.</b>						



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<b>FORD TRANSIT</b>						
TRANSIT 2.2TDCI MWB CHASSIS CAB 6MT WITHOUT FLOAT	@	7MP+6BJ	22042510	GDHC	460 900	400 783
TRANSIT 2.2TDCI ELWB CHASSIS CAB 6MT WITHOUT FLOAT	@	7MP+6BJ	22042530	GDCD	558 900	486 000
TRANSIT 2.2TDCI MWB VAN AMBIENTE 6MT	@	7MP+661+461+590+594+494	22042108	GXHC	488 900	425 130
TRANSIT 2.2TDCI ELWB VAN AMBIENTE 6MT	@	7MP+661+461+590+594+494	22042130	GXCD	609 500	530 000
<b>OPTIONS</b>						
Metallic Paint				7MP	1 520	1 322
Front Manual Air Conditioning	@			461	7 920	6 887
Front Passenger Airbag	@			494	1 760	1 530
Trailer Tow Attachments	@			661	4 320	3 757
Comfort Pack (Available from February 2015 Build)	@			6BJ	10 220	8 887
Rear View Camera and Hitch Assist	@			594	6 370	5 539
Rear View Camera and front and rear park aid (Available from February 2015 Build)	@			590	6 500	5 652

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<b>FORD RANGER 2017/18MY</b>						
<b>RANGER 2.2 DIESEL</b>						
<b>SINGLE CAB</b>						
RANGER 2.2TDCI SINGLE CAB BASE 5MT 4X2LR	@	7MP+441+71K	22032606	2NA4	268 900	233 826
RANGER 2.2TDCI SINGLE CAB XL 6MT 4X2	@	7MP+62E+562	22032612	2NBN	343 500	298 696
RANGER 2.2TDCI SINGLE CAB XL 6AT 4X2	@	7MP+62E+562	22032615	2NB8	358 500	311 739
RANGER 2.2TDCI SINGLE CAB XL 6MT 4X4	@	7MP+62E+562	22032618	2NBO	403 900	351 217
RANGER 2.2 TDCI SINGLE CAB XLS 6MT 4X2		7MP+8KH	22032636	2NDA	373 800	325 043
RANGER 2.2TDCI SINGLE CAB XLS 6AT 4X4		7MP+8KH	22032650	2NDF	457 600	397 913
<b>SUPER CAB</b>						
RANGER 2.2TDCI SUPER CAB BASE 5MT 4X2	@	7MP+441	22032660	2GA3	308 900	268 609
RANGER 2.2TDCI SUPER CAB XL 6MT 4X2	@	7MP+62E+562	22032666	2GB7	372 900	324 261
RANGER 2.2TDCI SUPER CAB XL 6AT 4X2	@	7MP+62E+562	22032669	2GBD	387 900	337 304
RANGER 2.2TDCI SUPER CAB XL 6MT 4X4	@	7MP+62E+562	22032672	2GB3	429 500	373 478
RANGER 2.2TDCI SUPER CAB XLS 6AT 4X2		7MP+8KH	22032675	2GDF	433 400	376 870
RANGER 2.2TDCI SUPER CAB XLS 6AT 4X4		7MP+8KH	22032678	2GDB	496 900	432 087
<b>DOUBLE CAB</b>						
RANGER 2.2 TDCI DOUBLE CAB BASE 5MT 4X2	@	7MP+71K	22032680	2PA2	341 900	297 304
RANGER 2.2 TDCI DOUBLE CAB XL 6MT 4X2		7MP+62E+562	22032686	2PBD	403 900	351 217
RANGER 2.2 TDCI DOUBLE CAB XL 6AT 4X2		7MP+62E+562	22032690	2PBB	418 300	363 739
RANGER 2.2 TDCI DOUBLE CAB XL 6MT 4X4		7MP+62E+562	22032692	2PBG	445 500	387 391
RANGER 2.2 TDCI DOUBLE CAB XL 6AT 4X4		7MP+62E+562	22032695	2PBF	460 800	400 696
RANGER 2.2 TDCI DOUBLE CAB XLS 6AT 4X4		7MP+8KH	22032719	2PDB	544 700	473 652
RANGER 2.2 TDCI DOUBLE CAB XLS 6MT 4X2		7MP+8KH	22032716	2PDD	464 700	404 087
RANGER 2.2 TDCI DOUBLE CAB XLT 6MT 4X2 (includes SYNC@3 & Navigation)		7MP+8QD+8IH+8SQ	22032722	2PED	491 990	427 817
RANGER 2.2 TDCI DOUBLE CAB XLT 6AT 4X2 (includes SYNC@3 & Navigation)		7MP+8QD+8IH+8SQ	22032726	2PEJ	507 100	440 957



## RECOMMENDED RETAIL PRICE LIST

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			M&M	MODEL / OPTION	INCL CO <sub>2</sub> Tax INCL VAT	INCL CO <sub>2</sub> Tax EXCL VAT
<b>RANGER 3.2 DIESEL</b>						
<b>SINGLE CAB</b>						
RANGER 3.2 TDCI SINGLE CAB XLS 6MT 4X2		7MP+8KH	22032880	2NDD	401 100	348 783
RANGER 3.2 TDCI SINGLE CAB XLS 6MT 4X4		7MP+8KH	22032886	2NDE	458 600	398 783
<b>SUPER CAB</b>						
RANGER 3.2 TDCI SUPER CAB XLS 6MT 4X2		7MP	22032900	2GDC	425 300	369 826
RANGER 3.2 TDCI SUPER CAB XLS 6MT 4X4		7MP	22032906	2GDD	483 800	420 696
RANGER 3.2 TDCI SUPER CAB XLT 6AT 4X4 (includes SYNC@3 & Navigation)	@	7MP+8QD+8SQ	22032912	2GE8	579 900	504 261
<b>DOUBLE CAB</b>						
RANGER 3.2 TDCI DOUBLE CAB XLT 6MT 4X2 (includes SYNC@3 & Navigation)	@	7MP+8QD+8IH+8SQ	22032920	2PEF	549 900	478 174
RANGER 3.2 TDCI DOUBLE CAB XLT 6AT 4X2 (includes SYNC@3 & Navigation)	@	7MP+8QD+8IH+8SQ	22032932	2PEG	565 500	491 739
RANGER 3.2 TDCI DOUBLE CAB XLT 6MT 4X4 (includes SYNC@3 & Navigation)	@	7MP+8QD+8IH+8SQ	22032944	2PEH	610 500	530 870
RANGER 3.2 TDCI DOUBLE CAB XLT 6AT4X4 (includes SYNC@3 & Navigation)	@	7MP+8QD+8IH+8SQ	22032956	2PEI	625 500	543 913
RANGER 3.2 TDCI DOUBLE CAB 3.2 WILDTRAK 6MT 4X2 (includes SYNC@3 & Navigation)	@	7MP	22032926	2PYA	580 900	505 130
RANGER 3.2 TDCI DOUBLE CAB 3.2 WILDTRAK 6AT 4X2 (includes SYNC@3 & Navigation)	@	7MP	22032938	2PYB	596 500	518 696
RANGER 3.2 TDCI DOUBLE CAB 3.2 WILDTRAK 6AT 4X4 (includes SYNC@3 & Navigation)	@	7MP	22032962	2PYC	655 900	570 348
<b>OPTIONS</b>						
Metallic Paint				7MP	1 220	1 061
Manual Airconditioner	@			441	8 330	7 243
16" Alloy	@			62E	6 800	5 913
Towbar				562	0	0
Electrochromatic Mirror + Rain Sensing Wipers+ Auto Headlamps	@			8KH	3 050	2 652
17" Cast Black Alloy				8QD	0	0
Ranger Fx4	@			8IH	16 280	14 157
Vinyl Floor	@			71K	850	739
Spray-in Bedliner				8SQ	4 750	4 130
<b>FORD RANGER XL-PLUS</b>						
RANGER 2.2TDCI SINGLE CAB XL-PLUS 6MT 4X4	@	7MP+62E+562+8LF	22032630	2NB9	429 500	373 478
RANGER 2.2TDCI DOUBLE CAB XL-PLUS 6MT 4X4		7MP+62E+8QD+45P+562+8LF	22032704	2PBE	460 600	400 522
<b>OPTIONS</b>						
Metallic Paint				7MP	1 220	1 061
Steel Bull Bar	@			8LF	18 710	16 270
ICE Pack(XL+)	@			45P	5 200	4 522

**Option prices are excluded from the above listed retail prices and are added to price upon selection. Service plan is compulsory and is inclusive in the above listed retail prices.**

Note: All prices shown are recommended retail prices, which are not binding on FMCSA or the Dealer network. The recommended retail price includes VAT and Environment Tax (Environment Tax includes CO<sub>2</sub> Emission Tax and Tyre Tax) but excludes Dealer delivery and related charges.